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# Prospects for Development of Laying Chickens in Gunung Sari District, West Lombok Regency

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#### Abstract

Based on the population of laying hens according to provinces in Indonesia, it shows that East Java surpasses the population of laying hens, followed by the provinces of Central Java and West Java, the island of Java surpasses the number of laying hen production because the demand for chicken eggs has increased because it is supported by the factor of the number of people who will consume eggs and processed products. eggs, therefore, West Nusa Tenggara also has prospects for developing egg-laying chicken production because it can be seen from the projected population and egg consumption which always increases every year. The risks faced by farmers are the large number of predators who prey on laying hens, chicken disease attacks, unpredictable weather due to changes in earth temperature causing many chickens to suddenly die, human resources who are less skilled in raising chickens, marketing risks, the market as a determinant of farmers' profits in producing eggs but uncertain market conditions make farmers experience losses, for example the arrival of competing eggs from outside the region such as Balinese and Javanese eggs which are larger in size with cheaper prices, making local eggs difficult in marketing and finally the financial factor, finance is an obstacle for farmers in promote livestock business.

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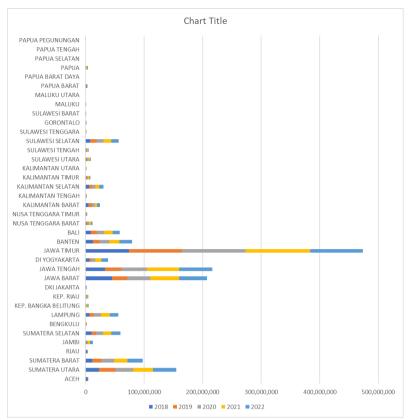
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## 1. INTRODUCTION

One of the most promising agricultural sub sectors in the future is the livestock sector, especially laying hens, which contribute to society both in terms of income, productivity and employment. In Indonesia, with the 4th largest population in the world 274,790,244 people in 2022 (Central Statistics Agency, 2022) With a large population requiring abundant and nutritious food sources to support the better quality of Indonesia's human resources, along with growing knowledge of the importance of animal sources of nutrition, the increasing level of consumption and processing of eggs means that the laying hen business has high prospects.

Graph 1. Population of Laying Chicken Breeds According to Provinces in Indonesia.



Source: BPS. Director General of Animal Husbandry and Animal

|     |      | Purebred | Free-range |       |
|-----|------|----------|------------|-------|
| No  | Year | Chickens | Chicken    | Duck  |
| 1   | 2014 | 1.12     | 0.44       | 0.94  |
| 2   | 2015 | 1.44     | 2.17       | 2.53  |
| 3   | 2016 | 1.48     | 2.65       | 2.58  |
| 4   | 2017 | 2.43     | 3.12       | 1.45  |
| 5   | 2018 | 4.02     | 3.09       | 1.64  |
| 6   | 2019 | 7.09     | 7.04       | 4.02  |
| 7   | 2020 | 7.26     | 3.97       | 2.83  |
| 8   | 2021 | 7.26     | 3.97       | 2.83  |
| 9   | 2022 | 7.95     | 0.46       | 0.87  |
| Amo |      |          |            |       |
| unt |      | 40.05    | 26.91      | 19.69 |

Health, Ministry of Agriculture 2023.

Based on the production data above, it can be explained that West Nusa Tenggara is ranked 18th out of 38 provinces. This data shows that NTB has potential in the livestock sector, especially egg-laying chickens. To see the prospects for laying hens, the data above really determines market opportunities in the future, not only that, increasing consumption of eggs and processed eggs has an effect on production numbers.

Table 2. Egg Consumption (per kg/cap/year 2014-2022)

https://data.ntbprov.go.id/dataset/konsumsi-telur.

Based on the data above, it shows that purebred chicken eggs have the potential to be better than free-range and duck eggs, judging from consumption from 2020 to 2022, consumption of purebred chickens outperforms the other 2 types of livestock. People love purebred chicken eggs to meet their animal protein needs because the price of purebred

chicken eggs is very affordable for people from both low and upper middle economic backgrounds.

Gunung Sari sub-district is one of the sub-districts in West Lombok Regency, which is located on the border with North Lombok Regency. and Mataram city, Gunung Sari sub-district. Most of the population works in the agricultural sector, one of which is the agricultural subsector, namely poultry farming. The data showing the number of laying hen breeders in Gunung Sari is as follows:

Table 3. Number of Poultry Farms by Village in Gunungsari District in 2018

| No        | Village          | Broiler  | <b>Laying Breed</b> | Free-range | Duck  |
|-----------|------------------|----------|---------------------|------------|-------|
|           |                  | Chickens | Chickens            | Chicken    |       |
| 1         | Sela Teak        | 32700    | -                   | 9419       | 525   |
| 2         | slit             | 5450     | 200                 | 12373      | 3690  |
| 3         | Others           | 4905     | 3500                | 8976       | 736   |
| 4         | Kekeri           | 4360     | 50                  | 8772       | 413   |
| 5         | Hoarder          | 15260    | -                   | 12023      | 590   |
| 6         | Heal             | 20383    | -                   | 9355       | 1404  |
| 7         | Dopang           | 1635     | -                   | 9569       | 715   |
| 8         | Taman Sari       | 16350    | -                   | 11042      | 796   |
| 9         | Gunung Sari      | 2725     | -                   | 16851      | 748   |
| 10        | Kekait           | 13080    | -                   | 14217      | 904   |
| 11        | Mekar Sari       | -        | -                   | 19782      | 766   |
| 12        | Thunder<br>Tiger | 24525    | -                   | 19782      | 331   |
| 13        | Sliding          | -        | -                   | 9674       | 448   |
| 14        | Ranjok           | -        | -                   | 6846       | 286   |
| 15        | High Hill        | -        | -                   | 17960      | 353   |
| 16        | Syringe          | 6540     | -                   | 10332      | 297   |
| Tot<br>al | Gunung<br>Sari   | 147913   | 3750                | 196973     | 13002 |

https://lombokbaratkab.bps.go.id Gunung Sari in Figures 2022

### 2. RESEARCH METHOD

The research method is a series of activities in seeking the truth of a research study which begins with a thought that forms a problem formulation to give rise to an initial hypothesis, with the help and perception of previous research, so that the research can be processed and analyzed which ultimately forms a conclusion. (Syafrida 2022).

In this research, the observation method was used, where the researcher went directly to see the condition of the egg-laying chicken coop and then used direct interview techniques with chicken owners and questionnaires as a method of collecting data from respondents. This research uses a combination approach of qualitative and quantitative research to be used together in a research activity, so as to obtain data that is comprehensive, valid, realistic and objective (Sugiyono, 2018).

This research was located in Gunung Sari sub-district, West Lombok Regency, this location was deliberately chosen because many local people have started laying chicken farming businesses. The population in this study were laying hen breeders and the research sample used Snowball Sampling. This method was carried out in stages from small

numbers to large numbers. For example, the sample is determined to be 10, but if the sample meets the research criteria, the researcher will add more samples and so on (Syafrida, 2022).

This research uses primary and secondary data, primary data is obtained from observations, interviews and questionnaires, while secondary data is obtained from agency data such as central statistical agencies and the internet. The analytical method used to find prospects is to use trend analysis and to determine the source of risk for laying hens using descriptive analysis.

1. Trend analysis (position tendency) is an analysis technique to determine whether financial conditions tend to show upward or downward changes. In trend analysis, comparative analysis can be carried out using horizontal or dynamic analysis (Sri Wahanti Vol11 No2, September 2022, pp. 233-244). With the formula:

$$Y = a +$$

2. Descriptive analysis According to Sugiyono (2012), descriptive analysis techniques are one method in analyzing data with describe data that has been collected without drawing conclusions that apply to the general public.

## 3. RESULTS AND DISCUSSION

Graph 2. The population of West Lombok district from 2018-2023 shows a significant increase, where in 2018 it was 685,161 and in 2023 it was 753,641 residents. From the population projection data above, it influences the number of requests and consumption of eggs each year.



https://lombokbaratkab.bps.go.id/indicator/12/87/1/proyeksipenduduk.html

Table 4. Data on Laying Chicken Farmers

| No | Breeder    | Age | Tail | Land          | Number of |
|----|------------|-----|------|---------------|-----------|
|    | Name       |     |      | Ownership     | Cages     |
| 1. | Rudi Nasri | 37  | 1000 | Rent          | 1         |
| 2. | Rian       | 35  | 1000 | Rent          | 1         |
| 3. | Will       | 60  | 100  | Mick Personal | 1         |
| 4. | Khadijah   | 50  | 1000 | Rent          | 1         |

| 5.  | Your Ariska | 30 | 1000 | Rent             | 1 |
|-----|-------------|----|------|------------------|---|
| 6.  | Bind        | 45 | 600  | Private property | 1 |
| 7.  | Degree      | 40 | 700  | Rent             | 1 |
| 8.  | Dani        | 30 | 900  | Rent             | 1 |
| 9.  | maaz        | 35 | 200  | Private property | 1 |
| 10. |             |    |      |                  |   |

Source. Primary Data Processed 2024.

The minimum number of chickens cultivated by chicken farmers is 200 chickens and the maximum number is 1000 chickens, the stage drum type is 1.5 meters high and far from residential areas, transportation facilities and sources are still relatively good. Chicken drums in Gunung Sari sub-district use open, multi-tiered drums so that air circulation inside the drum can be well controlled. The costs incurred to make drums for laying hens average around Rp. 150,000,000 with the price of chicken seeds per head being 8,500/head.

Table 5. Total Fixed Costs for Production of Laying Chickens

|            | <u>,                                      </u> |
|------------|--|
| Input      | Cost   |
| Drum       | IDR  |
| making     | 100,000,000                                    |
| Chicken    | IDR  |
| seeds/1000 | 85,000,000                                     |
| heads      |  |
| Rent land  | IDR  |
|            | 3,000,000                                      |
| Amount     | IDR  |
|            | 188,000,000                                    |

Data source: Primary Data Processed 2024

Table 6. Total Production Costs/Month for 1000 Chickens

| Cost      |
|-----------|
|           |
| 10,350,00 |
| 0         |
|           |
| 2,600,000 |
|           |
| 12,357,50 |
| 0         |
|           |
| 290,000   |
|           |
| 509,000   |
|           |
| 808,000   |
|           |
| 49,000    |
|           |
| 285,000   |
|           |
| 10,000    |
|           |

| employee |           |
|----------|-----------|
| salary   | 1,200,000 |
|          |           |
|          | 28,458,50 |
| Amount   | 0         |

Data source: Primary Data Processed in May 2024

Table 7. Number of chicken egg production/month for 1000

#### chickens

| Eggs/trai | Average<br>price IDR<br>46,000 |
|-----------|--------------------------------|
| 810 boys  | 37.303.000                     |
|           |                                |

Data source: Processed Primary data 2024

## 1. Linear Trend Analysis

Analyzing population data is a method for finding out the population in the next 3 years, as a consideration for determining the number of eggs needed in the community. To find out the population forecast value for 2024-2026, you need to solve it as follows:

Y=a+bx

#### Coefficients<sup>a</sup>

|      |            | Unstandardized C | oefficients | Standardized Coefficients | t       | Say. |  |
|------|------------|------------------|-------------|---------------------------|---------|------|--|
| Mode | 1          | В                | Std. Error  | Beta                      |         |      |  |
| 1    | (Constant) | 667322.400       | 4813.524    |                           | 138.635 | .000 |  |
|      | T          | 14788.457        | 1235.999    | .986                      | 11.965  | .000 |  |

Dependent Variable: POPULATION

Table.8 Population Projection Data for West Lombok Regency

| Projection of Popu | Projection of Population Data for West |  |  |  |  |  |  |
|--------------------|--|--|--|--|--|--|--|
| Lombok Regency     | Lombok Regency                         |  |  |  |  |  |  |
| Year               | Total                                  |  |  |  |  |  |  |
|                    | Populatio                              |  |  |  |  |  |  |
|                    | n                                      |  |  |  |  |  |  |
| 2018               | 685.161                                |  |  |  |  |  |  |
| 2019               | 694.985                                |  |  |  |  |  |  |
| 2020               | 704.586                                |  |  |  |  |  |  |
| 2021               | 731.810                                |  |  |  |  |  |  |
| 2022               | 744.309                                |  |  |  |  |  |  |
| 2023               | 753.641                                |  |  |  |  |  |  |
| 2024               | 770.841                                |  |  |  |  |  |  |
| 2025               | 785.630                                |  |  |  |  |  |  |
| 2026               | 800.418                                |  |  |  |  |  |  |

Source: Secondary Data Processed 2024.

Judging from table 8, the population projection for West Lombok Regency experiencing a growth rate of 16% per year shows that the population of West Lombok Regency has a trend or is increasing every year so that the need for food containing animal protein, especially eggs, is easily accessible and the price is still relatively cheap. Attraction in society, especially West Lombok. Therefore, the

amount of egg production must also be increased so that the community's need for eggs is met.

## Coefficients<sup>a</sup>

|              |               |                | Standardized |       |      |
|--------------|---------------|----------------|--------------|-------|------|
|              | Unstandardize | d Coefficients | Coefficients |       |      |
| Model        | В             | Std. Error     | Beta         | T     | Say. |
| 1 (Constant) | 633           | .685           |              | 924   | .386 |
| T            | 1.017         | .122           | .953         | 8.347 | .000 |

a. Dependent Variable: Ayam Ras

#### Coefficients<sup>a</sup>

|            | Unstandardize | d Coefficients | Standardized Coefficients |       |      |
|------------|---------------|----------------|---------------------------|-------|------|
| Model      | В             | Std. Error     | Beta                      | T     | Say. |
| (Constant) | 1.987         | 1.495          |                           | 1.329 | .225 |
| T          | .201          | .266           | .275                      | .756  | .475 |

b. Dependent Variable: Free-range Chicken

#### Coefficients<sup>a</sup>

|       |            | Unstandardize | d Coefficients | Standardized Coefficients |       |     |
|-------|------------|---------------|----------------|---------------------------|-------|-----|
| Model |            | В             | Std. Error     | Beta                      | T     | Say |
| 1     | (Constant) | 1.880         | .794           |                           | 2.368 | .05 |
|       | T          | .062          | .141           | .163                      | .436  | .67 |

c. Dependent Variable: Itik

Table. 9 Prospective data on consumption of eggs from purebred chickens, free range and ducks

| Tange and V |      | Purebred | Free-range |       |
|-------------|------|----------|------------|-------|
| No          | Year | Chickens | Chicken    | Duck  |
| 1           | 2014 | 1.12     | 0.44       | 0.94  |
| 2           | 2015 | 1.44     | 2.17       | 2.53  |
| 3           | 2016 | 1.48     | 2.65       | 2.58  |
| 4           | 2017 | 2.43     | 3.12       | 1.45  |
| 5           | 2018 | 4.02     | 3.09       | 1.64  |
| 6           | 2019 | 7.09     | 7.04       | 4.02  |
| 7           | 2020 | 7.26     | 3.97       | 2.83  |
| 8           | 2021 | 7.26     | 3.97       | 2.83  |
| 9           | 2022 | 7.95     | 0.46       | 0.87  |
| 10          | 2023 | 9.53     | 1.98       | 1.88  |
| 11          | 2024 | 10.55    | 1.98       | 1.88  |
| 12          | 2025 | 11.57    | 1,98       | 1.88  |
| 13          | 2026 | 12.58    | 2.00       | 1.88  |
| Amount      |      | 84.28    | 32.87      | 27.21 |

Source: Secondary Data Processed 2024.

Judging from table 9, it can be explained that only laying hens have the prospect of annual consumption compared to free-range chicken eggs and duck eggs. This is because the availability of purebred chicken eggs is easy for the public to obtain compared to other chicken eggs. Apart from that, purebred chicken eggs can be processed into processed food in the form of cakes and side dishes and in all kinds

of processed foods, purebred eggs are a favorite choice for the people of West Lombok and West Nusa Tenggara.

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## 2. Sources of risks faced by laying hen farmers

Risk is an uncertain event. When it occurs, it will have a positive or negative effect on one or more organizational goals. Risk is actually something that creates the opportunity for an event and all its unpleasant consequences. Risk is basically defined as a multidimensional concept about the possibility of dangerous events and uncertainties that affect organizational goals (Kheradmand, 2020).

The sources of risk faced by laying hen farmers in Gunung Sari subdistrict, West Lombok district are as follows:

## 1. Production Risk

Operational risk is a risk of loss caused by internal processes not running, so production and operational risks are part of operational risk (andi hafidah). Production risks experienced by farmers

Sources from weather, disease, predators, cage conditions, cleanliness of food and drink places. From the results of research in the field, the sources of production risk faced by farmers are:

## a. Illness

Diseases in laying hens are one of the sources of risk for breeders in egg production, usually the diseases they commonly face are cannibalism, bird flu and lime stool.

### b. Weather

Changing weather conditions, especially currently cold weather conditions, affect the immune system of chickens, which causes high chicken death rates.

#### c. Predator

Predators are a threat to chicken farmers in Gunung Sari sub-district because the location of the drums is in a plantation area so there are many predatory animals that prey on chickens, such as snakes and civets.

## d. Human Resources

Trained, honest human resources greatly influence the productivity of laying hens, moreover workers who are trained or experienced in caring for chickens, have the ability to face the risk of disease and can handle the weather well. According to interviews with respondents, the risks faced by the workforce are usually in terms of workers being less honest in obtaining production quantities, this is due to a lack of supervision from the drum owner.

## 2. Marketing Risks and Egg Prices

The market determines farmers' profits in producing eggs, but uncertain market conditions cause farmers to experience losses, for example the arrival of competing eggs from outside the region, such as Balinese and Javanese eggs, which are larger in size and cheaper in price, making local eggs difficult to market. Apart from the market price of chicken feed which experiences price fluctuations, the price of chicken feed ranges from 516,000-516,250/bag. The price of feed which experiences fluctuations affects the price of eggs in the market.

## 3. Financial Risk.

Capital is one of the obstacles in developing a laying chicken farming business, because laying hens require a large amount of capital, in this research I found that farmers experienced a lack of capital or money to replace outdated infrastructure in the drums such as chicken racks, heaters, etc.

## 4. CONCLUSION

1. The development of laying hens has good prospects in the future, seen from the population of West Lombok district which is experiencing an increase of 16 percent per year. This population growth has a big influence on the demand for food, especially animal protein in the form of eggs, which also increases every year. This is what makes it feasible for breeders to develop laying hens to increase the production of purebred eggs in the West Lombok area.

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2. Risks cannot be separated from laying hen breeders. The risks commonly faced by breeders are instability in the price of chicken feed and egg prices in the community which are influenced by the arrival of eggs from outside the region. Apart from that, the risks faced by breeders are a lack of knowledge to deal with predators that eat chickens and a lack of capital resources for breeders to advance their egg-laying chicken farming business.

## 5. SUGGESTION

- 1. The suggestion from this research is that the government, especially the NTB provincial government, is firmer in stabilizing the price of chicken feed and the price of chicken eggs so that farmers do not experience losses. Apart from that, the government also makes it easier for farmers to apply for credit to develop their livestock businesses.
- 2. The community must also participate in improving livestock businesses and the welfare of breeders, especially local breeders, by buying local chicken eggs rather than buying eggs that come from outside the region, in addition to advancing the economy of local breeders. Local breed chicken eggs are fresher than eggs from outside the region.

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